

# BC Chicken Facts

## Allocation (kgs live weight)

| Period | National Allocation | BC Domestic Allocation | BC Market Development | BC Specialty Allocation | Total BC Allocation |            |
|--------|---------------------|------------------------|-----------------------|-------------------------|---------------------|------------|
| A-163  | Base -10.5%         | Base -5.5%             | 34,910,102            | 1,623,413               | 1,246,025           | 37,779,540 |
| A-164  | Base -9.75%         | Base -6.25%            | 34,758,419            | 1,983,384               | 1,144,827           | 37,886,630 |
| A-165  | Base -2.0%          | Base -2.0%             | 35,401,200            | 1,824,165               | 1,195,790           | 38,421,155 |

## Grower Movement

| Period | # of Growers | # of Kilograms |
|--------|--------------|----------------|
| A-158  | 7            | 592,355        |
| A-159  | 0            | 0              |
| A-160  | 2            | 207,283        |
| A-161  | 1            | 26,689         |
| A-162  | 0            | 0              |
| A-163  | 3            | 244,873        |
| A-164  | 1            | 228,158        |

## BC Quota Transactions 2019/2020

| A-163 to A-164     | Mainstream | Specialty | Total   |
|--------------------|------------|-----------|---------|
| kgs transferred    | 132,324    | 0         | 132,324 |
| # of transactions  | 2          | 0         | 2       |
| # of new producers | 0          | 0         | 0       |
| # of NEG           | 0          | 0         | 0       |

## Production Cycles

| Period | Start Date | End Date |
|--------|------------|----------|
| A-164  | 07/05/20   | 08/29/20 |
| A-165  | 08/30/20   | 10/24/20 |
| A-166  | 10/25/20   | 12/19/20 |
| A-167  | 12/20/20   | 02/13/21 |
| A-168  | 02/14/21   | 04/10/21 |
| A-169  | 4/11/21    | 06/05/21 |

| Average Live Weight                 | A-162      |                    |                |                 |
|-------------------------------------|------------|--------------------|----------------|-----------------|
|                                     | # Growers  | % of Total Growers | # Kgs Produced | % Of Production |
| Primary Growers Receiving Allotment | <b>288</b> |                    |                |                 |
| 1.600 kg and below                  | 4          | 1.39%              | 43,832         | 0.11%           |
| 1.601 – 1.700 kg                    | 5          | 1.74%              | 455,783        | 1.18%           |
| 1.701 – 1.780 kg                    | 3          | 1.04%              | 363,640        | 0.94%           |
| 1.781 – 1.850 kg                    | 5          | 1.74%              | 848,335        | 2.19%           |
| 1.851 – 1.950 kg                    | 15         | 5.21%              | 1,514,799      | 3.91%           |
| 1.951 – 2.020 kg                    | 22         | 7.64%              | 3,335,340      | 8.60%           |
| 2.021 – 2.100 kg                    | 32         | 11.11%             | 4,443,676      | 11.46%          |
| 2.101 – 2.170 kg                    | 16         | 5.56%              | 2,758,461      | 7.12%           |
| 2.171 – 2.250 kg                    | 24         | 8.33%              | 3,882,080      | 10.01%          |
| 2.251 – 2.500 kg                    | 109        | 37.85%             | 15,629,919     | 40.32%          |
| 2.501 – 2.730 kg                    | 45         | 15.62%             | 4,949,985      | 12.77%          |
| 2.731 – 3.180 kg                    | 8          | 2.77%              | 538,075        | 1.39%           |
| Column Totals                       | 288        | 100%               | 38,763,925     | 100%            |

| Grower Utilization (Provincial Primary Allotment) | A-162      |                    |                  |                 |
|---|------------|--------------------|------------------|-----------------|
|   | # Growers  | % of Total Growers | Kgs Over/(Under) | % Of Allocation |
| Growers Receiving Allotment                       | <b>288</b> |                    |                  |                 |
| Over 110% of allotment                            | 14         | 4.86%              | (291,570)        | 3.07%           |
| Between 106% - 109.9%                             | 21         | 7.29%              | (181,564)        | 6.30%           |
| Between 100% - 105.9%                             | 87         | 30.21%             | (309,787)        | 34.34%          |
| Between 94% - 99.9%                               | 93         | 32.29%             | 405,650          | 34.56%          |
| Less than 93.9% of allotment                      | 73         | 25.35%             | 808,143          | 21.73%          |
| Column Totals                                     | 288        | 100.0%             | 430,872          | 100.0%          |
| <b>BC Utilization</b>                             | 100.17%    |                    |                  |                 |

## Quota Holders 2020 (kgs live/cycle) (A-164)

|                  | Lower Mainland |                   | Vancouver Island |                | Interior  |                  | Total      |                   |
|------------------|----------------|-------------------|------------------|----------------|-----------|------------------|------------|-------------------|
|                  | Growers        | Kilograms         | Growers          | Kilograms      | Growers   | Kilograms        | Growers    | Kilograms         |
| Mainstream       | 215            | 28,434,229        | 12               | 626,568        | 49        | 4,081,813        | 276        | 31,219,256        |
| Specialty        | 35             | 939,202           |                  |                |           |                  | 35         | 879,301           |
| Research Permits | 1              | 0                 |                  |                |           |                  | 1          | 0                 |
| <b>Total</b>     | <b>251</b>     | <b>27,626,747</b> | <b>12</b>        | <b>626,568</b> | <b>49</b> | <b>4,081,813</b> | <b>312</b> | <b>32,098,557</b> |

- We have 306 registered producers as 6 producers hold both Mainstream and Specialty Quota.
- There are 7 growers holding more than 400,000 kgs of quota

## Farm Size (kgs live/cycle) (A-164)

|               | Lower Mainland |           | Vancouver Island | Interior | All Regions & Quota Types |
|---------------|----------------|-----------|------------------|----------|---------------------------|
|               | Mainstream     | Specialty |                  |          |                           |
| Average Farm  | 132,252        | 26,834    | 52,214           | 83,302   | 110,761                   |
| Largest Farm  | 687,180        | 127,342   | 105,908          | 245,663  | 687,180                   |
| Smallest Farm | 11,574         | 28        | 21,495           | 12,050   | 28                        |

## 2,000 Bird (Annual) Permit Holders (06/31/2020)

|                  |            |
|------------------|------------|
| Lower Mainland   | 18         |
| Vancouver Island | 29         |
| Interior         | 72         |
| <b>Total</b>     | <b>119</b> |

| Processors |                |          |                  |       |
|------------|----------------|----------|------------------|-------|
|            | Lower Mainland | Interior | Vancouver Island | Total |
| Federal    | 8              | 1        | 0                | 9     |
| Provincial | 1              | 10       | 5                | 16    |

| Hatcheries     |          |                  |       |
|----------------|----------|------------------|-------|
| Lower Mainland | Interior | Vancouver Island | Total |
| 9              | 2        | 0                | 11    |

| Quota Utilization (kg live) |                  |                  |        |              |                 |                      |                  |                  |        |              |                 |                      |
|-----------------------------|------------------|------------------|--------|--------------|-----------------|----------------------|------------------|------------------|--------|--------------|-----------------|----------------------|
| BC                          |                  |                  |        |              |                 | Canada               |                  |                  |        |              |                 |                      |
|                             | Total Allocation | Total Production | %      | over (under) | avg live weight | 2 cycle over (under) | Total Allocation | Total Production | %      | over (under) | avg live weight | 2 cycle over (under) |
| A-158                       | 38,880,554       | 39,891,494       | 102.6% | 1,010,940    | 2.19            | 102.5%               | 271,837,247      | 271,271,817      | 99.8%  | (565,430)    | 2.32            | 100.6%               |
| A-159                       | 38,948,558       | 39,902,168       | 102.4% | 953,610      | 2.20            |                      | 272,097,010      | 275,641,946      | 101.3% | 3,544,936    | 2.35            |                      |
| A-160                       | 37,234,083       | 38,278,498       | 102.8% | 1,044,415    | 2.21            | 102.3%               | 261,367,827      | 263,304,318      | 100.7% | 1,936,491    | 2.35            | 101.1%               |
| A-161                       | 39,155,301       | 39,840,533       | 101.8% | 685,232      | 2.18            |                      | 271,150,683      | 274,944,567      | 101.4% | 3,793,884    | 2.34            |                      |
| A-162                       | 39,613,379       | 39,632,867       | 100.0% | 19,488       | 2.22            | 101.95%              | 274,856,014      | 276,400,903      | 100.6% | 1,544,889    | 2.36            | 101.3%               |
| A-163                       | 37,734,540       | 39,194,842       | 103.9% | 1,460,302    | 2.25            |                      | 246,539,799      | 251,183,704      | 101.9% | 4,643,905    | 2.36            |                      |

If the over production for any two consecutive periods (even/odd) is over 102% on average BC will be assessed a National Over-Marketing Penalty by CFC (A-160 and A-161).

| Live Price |        |        |        |        |        |        |
|------------|--------|--------|--------|--------|--------|--------|
|            | A-159  | A-160  | A-161  | A-162  | A-163  | A-164  |
| BC         | 1.7070 | 1.6970 | 1.6940 | 1.6940 | 1.6970 | 1.7070 |
| AB         | 1.6680 | 1.6630 | 1.6530 | 1.6540 | 1.6730 | 1.6680 |
| SK         | 1.6506 | 1.6456 | 1.6356 | 1.6366 | 1.6556 | 1.6506 |
| MB         | 1.6510 | 1.6380 | 1.6370 | 1.6360 | 1.6420 | 1.6520 |
| ON         | 1.5890 | 1.5840 | 1.5740 | 1.5740 | 1.5800 | 1.5880 |
| QC         | 1.5970 | 1.5920 | 1.5820 | 1.5820 | 1.6020 | 1.5960 |
| NB         | 1.6805 | 1.6755 | 1.6655 | 1.6655 | 1.6850 | 1.6795 |
| NS         | 1.6880 | 1.6840 | 1.6720 | 1.6810 | 1.7000 | 1.7080 |
| Average    | 1.6539 | 1.6474 | 1.6391 | 1.6404 | 1.6543 | 1.6561 |

- The posted live price for Ontario East includes catching costs. Growers from Manitoba West must pay the cost of catching out of the posted live price.
- BC's live price starting in period A-151 uses BC's new pricing formula (Ontario price plus catching costs plus 75% of the difference in feed and chick costs per kilogram between BC and Ontario).

| Storage Stocks (000 kg evis) |           |           |          |           |           |          |
|------------------------------|-----------|-----------|----------|-----------|-----------|----------|
|                              | BC        |           |          | Canada    |           |          |
|                              | 2018/2019 | 2019/2020 | % Change | 2018/2019 | 2019/2020 | % Change |
| June                         | 3,591     | 5,306     | 47.8%    | 52,285    | 57,056    | 8.5%     |
| July                         | 3,869     | 5,113     | 32.2%    | 51,451    | 52,689    | 2.41%    |
| % Change                     |           | -3.6%     |          |           | -7.65%    |          |

### Retail Chicken Prices (\$/kg evis)

| Canadian Wholesale Chicken Prices (¢/kg) Market Composite |           |           |          | Boneless Skinless Breasts |                        |                        |          | Drumsticks with Skin   |                        |                        |          |       |
|---|-----------|-----------|----------|---------------------------|------------------------|------------------------|----------|------------------------|------------------------|------------------------|----------|-------|
|   | 2018/2019 | 2019/2020 | % Change | Mar 29 to Apr 25, 2020    | Apr 26 to May 23, 2020 | May 24 to Jun 20, 2020 | % Change | Mar 29 to Apr 25, 2020 | Apr 26 to May 23, 2020 | May 24 to Jun 20, 2020 | % Change |       |
| March   | 353.1     | 364.2     | 3.1%     | 13.58                     | 12.95                  | 11.16                  | -13.8%   | 6.78                   | 6.91                   | 6.38                   | -7.7%    |       |
| April   | 368.8     | 297.7     | -19.3%   | 13.65                     | 13.27                  | 12.16                  | -8.4%    | 7.61                   | 6.67                   | 6.78                   | 1.6%     |       |
| May   | 379.5     | 336.7     | -11.3%   | 12.46                     | 12.70                  | 12.20                  | -3.9%    | 6.90                   | 6.44                   | 6.70                   | 4.0%     |       |
| June  | 379.5     | 376.0     | -0.9%    | 12.78                     | 12.61                  | 12.15                  | -3.6%    | 7.31                   | 6.39                   | 6.58                   | 3.0%     |       |
| % Change  |           | 11.7%     |          | 12.42                     | 12.28                  | 12.43                  | 1.2%     | 7.28                   | 6.73                   | 6.23                   | -7.4%    |       |
|   |           |           |          | 12.32                     | 11.65                  | 11.97                  | 2.7%     | 6.63                   | 7.16                   | 6.61                   | -7.7%    |       |
|   |           |           |          | 12.36                     | 11.09                  | 10.77                  | -2.9%    | 7.00                   | 5.76                   | 5.38                   | -6.6%    |       |
|   |           |           |          | 13.37                     | 12.83                  | 12.67                  | -1.2%    | 7.28                   | 6.26                   | 5.60                   | -10.5%   |       |
|   |           |           |          | Canada                    | 12.67                  | 12.24                  | 11.98    | -2.1%                  | 7.11                   | 6.73                   | 6.35     | -5.6% |

| National Year-to-date import permit issuance under TRQ (January 1 – June 20, 2020) |            |            |                          |        |          |           |            |
|--|------------|------------|--------------------------|--------|----------|-----------|------------|
|  | Actual     | Pro-rata   | Difference from Pro-rata | % Diff | Shortage | Compete   | Re-export  |
| 2020   | 32,091,647 | 42,967,991 | -10,876,344              | -25.3% | 0        | 1,455,888 | 11,148,512 |
| 2019   | 39,886,725 | 44,618,513 | -4,731,788               | -10.6% | 0        | 1,581,165 | 9,410,108  |
| 2020 vs 2019   | 7,795,078  | 1,650,522  |                          |        | 0        | -125,277  | 1,738,404  |